

MEDIA LAB, S.p.A.

Tax code 01228050116 - VAT number 01228050116
Legal head office: Piazza Quattro Novembre, 4 - 20124 MILANO MI
R.E.A. Number 1979161
Business Register of Milan No. 01228050116
Share Capital € 734.700,00 Euros fully paid-up

Financial and Strategic Report - Media Lab S.p.A.

Dear Shareholders,

It is with great pleasure that I present to you the financial and strategic report for the year 2023 of Media Lab S.p.A. First and foremost, I would like to express my sincere gratitude for your active participation and continuous support towards our company. Your commitment and trust are fundamental pillars for the success and growth of Media Lab S.p.A.

Financial Results 2023:

The year 2023 has seen remarkably positive financial results for Media Lab S.p.A. We are pleased to announce that our total revenues for the year amounted to euro 1,356,180. This figure reflects an increase compared to the previous year, confirming the solidity and competitiveness of our company in the market where we operate.

Furthermore, I am pleased to inform you that the EBITDA for the year 2023 stood at euro 226,723, demonstrating effective financial management and a solid operational performance.

Performance Compared to 2022:

Compared to the previous year, we are delighted to report a significant increase in revenues for the year 2023. In 2022, our revenues amounted to euro 1,256,063, while in the past year we recorded revenues totaling euro 1,356,180. This represents an increase of euro 100,117, indicating a consistent and positive growth trend in our financial performance.

Additionally, net income grew from euro 67,507 in 2022 to euro 90,901 in 2023, further demonstrating an improvement in our profitability and operational efficiency.

Business Units:

Media Lab S.p.A. is structured into several business units, each focused on providing innovative and high-quality solutions in its respective field. Our main business units include:

1. **ConfiDent:** Specializing in providing management software for Dental Studios, ConfiDent offers advanced solutions to optimize daily operations and improve the efficiency of dental professionals.
2. **Confident X:** One of our flagship business units, Confident X provides cloud-based management solutions, allowing dental practices to access their data and applications flexibly and securely from anywhere and any device.
3. **Implant 3D:** This unit specializes in providing implant planning services and dental surgical guides using cutting-edge technologies such as 3D printing. This enables more precise and reliable dental interventions, enhancing patient experience and treatment effectiveness.

4. **Custom Software Development:** This unit focuses on developing customized software solutions to meet the specific needs of our clients. We offer tailor-made solutions to improve the productivity and competitiveness of our clients by adapting our technologies to their specific requirements.

Dividend Proposal:

As the Chairman of the Board of Directors, I propose the distribution of a dividend to our shareholders. The proposal is to distribute a total dividend of euro 85,083, which corresponds to euro 0.0359 per share. This decision is the result of the solid financial results achieved during the year and the desire to share the success of our company with our valued shareholders.

Conclusion:

In conclusion, the year 2023 has been characterized by positive financial results and steady growth in our business units. We are confident in our future and determined to continue innovating and offering quality solutions to meet the ever-growing needs of our customers.

Thank you once again for your continuous support and trust in Media Lab S.p.A. We look forward to your support in future initiatives and projects of our company.

Best regards,

For the Board of Directors
President
(Dr. Massimo Ivani)